



# Variable Productivity in Earthwork Services of Roadwork's in Brazil: the Divergence between the Opinions of Different Budgeting Manuals

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## Abstract

**Introduction:** The participant agents in the chain of Civil Construction have increasingly been charged as its efficiency increases, as a result of a series of changes in the market, such as intensification of the competition among the active companies, the larger consumer awareness and more effective control by the Government. Therefore, the agents of Civil Construction have been working in order to seek such increase of competence, which can lead to changes in the indicators used in the unitary compositions available to assist the prediction of costs. Thereby, it is considered necessary the continual improvement of systems of productivity indicators to mark the analysis of costs in Civil Construction. **Study objectives:** This work studies the productivity variation in the highway earthwork and discusses the differences among the opinions of Brazilian budget manuals. **Methods:** Based on the Model of Factors (this approach entails the prediction based on aspects observation related to a greater or lower expectation of efficiency of equipment in a certain service), the selection of research methods covers the objectives outlined, including literature review, exploratory studies and field surveys. **Conclusions:** Regarding services of highway earthwork, there are many manuals, however each one deals with the execution steps differently and the productivity indicators presented are extremely variable. Furthermore, it is not possible to know (reading the manual) which factors were considered when the manual indicates a specific value for a certain service. Accordingly, its usage (the manuals) as a tool for budgeting and management is inefficient. The result of budget manuals study is presented and new methodology is proposed.

**Keywords:** productivity, earthwork, highway infrastructure.

## 1. Introduction

Providing infrastructure represents major public investments and a long-term planning. It is essential that the functionality is in line with the useful life of the enterprise. Its usage spans several generations during which the society will pass for dramatic changes. This long period of time means that the development in transportation of people and goods should be

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assessed and planned quite in advance in order to make the right choices not only for today but also for tomorrow (Fehrl, 2008).

Aware of this reality and the social importance and needs of the sector, between 2007 and 2010 several works were completed in Brazil: 1.306 kilometers of roads were doubled, 1.789 kilometers were paved and 3.282 kilometers were granted to private companies, which manage 15.000 kilometers - less than 1% of the paved mesh. There are duplication works on 1.592 kilometers and 3.524 kilometers of pavement in execution, besides signposting and maintenance services hired for more than 50.000 kilometers of network. For the private sector, there is immediate potential to grant, at least, over 12.000 kilometers (Abdib, 2011).

### 1.1 Available pointers of productivity

In general, the execution of a highway is through the hiring of private companies by public organs, preceded by public bidding. The highway budgets are the result of the combination of quantitative services extracted from projects and the compositions of unitary prices of services (Pedrozo, 2001).

In Brazil, for the forecast of the productivity the cost data manual use is common. However, it is perceived in practice, that the productivity pointers can have a great variability requiring knowledge of the factors that make them vary.

In the revision / perfection work developed for the Polytechnic School of São Paulo, USP (EPUSP, 2008) of the prognostic costs effected by the Brazilian Federal Government for the airport construction it was found a great variability of relative efficiencies to the pavement service (according to study in construction and consults to specialists, manuals and technical documents). Examples of variability are presented in Figure 1.

Excavation and loading equipment 1st category

Loader tire (h)		Bulldozer (h)		Labor (h)	
0,008	0,058	0,008	0,068	0,108	2,0
771%		879%		1874%	

**Figure 1 – Change (%) among the yields for the excavation service (number of equipment hours to launch a cubic meter of soil)**

This example, which varies from 771% to 1874%, is a warning about not being able to make reliable decisions based on imprecise indicators.

### 1.2 Study objectives

This paper proposes studies of productivity variation in the highway earthwork in Brazil and discusses the differences among the instructions from Brazilian budget manuals. Built on the concept of productivity variable (unprecedented in the subsector of heavy construction) and it uses the approach of Model Factor. This approach entails a prediction based on careful

observation of various aspects related to a greater or lesser expectation of labor productivity and the efficiency of equipment in a particular service.

## **2. Material and methods**

The improvement of understanding the productivity of highway earthwork started from the finding that many available methods assume postures that prevent them from making different decisions: those related to budgeting to those associated with production management.

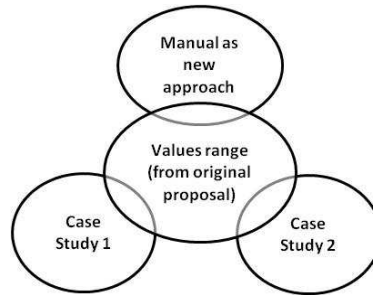
Thus, the following steps were developed: a) expert opinion survey; b) use of theoretical and empirical methods; c) review the different executive phases of each type of service; d) present the indicators of these services through ranges of values (representing the variable productivity), e) and allies to the tracks are the guiding factors for the decision on what value to adopt. Therefore, based on ranges of values (productivity variable), and abnormalities of the factors that affect the productivity of earthwork, data obtained from eight sources studied (five books and two case constructions), and grounded in bibliographical studies, presents the following is the proposal to improve the understanding of productivity. This proposal aims to apply the concepts of variable productivity in Earthwork Services of Roadwork's.

The following criteria were used to choose the Brazilians manuals adopted in this work: technical recognition; degree of detail as the description of the cases examined, avoided use of manuals with the same sources of information.

The manuals used in this study are derived from the following sources:

- a) National Department of Transport Infrastructure – DNIT (Brasil, 2007);
- b) Company of Public Works of the State of Rio de Janeiro – EMOP (EMOP, 1999);
- c) Municipal and Urban Infrastructure Works – SIURB (Sao Paulo, 2010);
- d) Composition Table Prices Budgets – TCPO (TCPO, 2008);
- e) Department of Civil Engineering at the Polytechnic School of the University of São Paulo (EPUSP, 2008).

The results of data collection processing and the posterior analysis are originated from the system presented in Figure 2.



**Figure 2 – Range of values: build system**

### 3. Divergence between the Brazilian budget manuals

Amongst the services related to the highway asphalt pavement construction, aiming at illustrating the application of the productivity improvement, the service of the earthwork will be presented as follows.

In the study effected in some cost data manuals the variety of equipment teams met a great difference and the same enters the productivity adopted for service. The variations found were: a) Harrow to Farm Tractor was 313%; b) Motor Graders was 270%, c) Soil Compactor was 123%; d) Water Truck was 278%; e) and Farm Tractor was 303%. Table 1 illustrates this situation.

**Table 1 – Compression embankment service in layers of 20 cm. Degree of Compaction (DC): 90-95% (m<sup>3</sup>/h)**

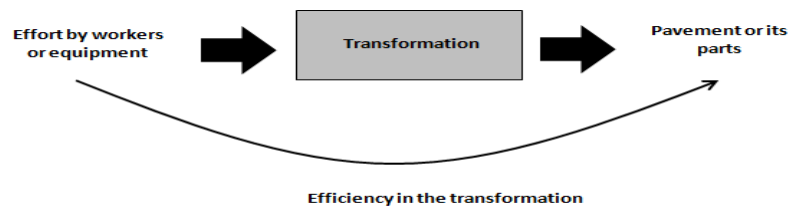
Discrimination	DNIT	EMOP	SIURB	EPUSP
Harrow to Farm Tractor	313.2	175	100	138.9
Motor Graders	539.4	350	200	285.7
Soil Compactor	215.7	175	200	208.3
Water Truck	156.6	175	100	277.8
Farm Tractor	303.4	175	100	277.8

### 4. New approach for productivity prediction

The method of prediction of productivity of asphalt paving services, proposed here, is divided into five parts, as the matters described below:

- a) Unitary Production Ratio;
- b) Unitary Production;
- c) Model of factors;
- d) Use of Quartile;
- e) Details of equipment hours.

According to Souza (1996), productivity could be defined (Figure 3) as the efficiency (and, to the extent possible, the effectiveness) in the transformation effort by workers or equipment on construction products (the work or its parts).



**Figure 3 – Definition of productivity**

#### 4.1 Unitary Production Ratio

The accepted definition of productivity shown in Figure 3, Souza (2006) suggests adopting the indicator called unitary production ratio (RUP) as a measure of productivity by linking the human effort, measured in hours x men (Hh) or equipment x time (Eqh), with the amount of work performed, *Equation* (1). It is emphasized that, according to the setting made, a high value indicates productivity worse than a low value.

$$RUP = \frac{Hh}{\text{Amount of service}} \quad (1)$$

#### 4.2 Unitary Production

The unitary production (PU) translates the amount of service produced for the equipment (or workers) at the moment available for the service. He is the inverse one of the RUP, *Equation* (2).

$$\text{Unitary Production} = \frac{1}{RUP} = \frac{\text{Amount of Service}}{H_{\text{available to the service}}} \quad (2)$$

#### 4.3 Model of factors

According to Souza (2006), the unitary production (PU) of equipment and labor may vary according to age rather large amplitude. Figure 4 justifies the assertion that demonstrates that the production unit for the compression landfill ranges from 884 m<sup>2</sup>/h to 2746 m<sup>2</sup>/h. The wide variation in the unitary production for the construction work force leads to the following conclusion: we cannot make good decisions without the knowledge of such ranges and the reasons why they change.



**Figure 4 – Range of variation of the production unit: compression landfill (m<sup>2</sup> / h)**

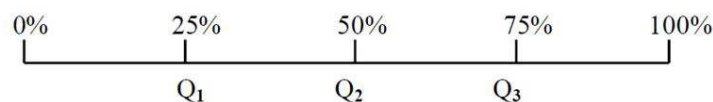
It has arrived, then, to another important question: why does the unitary production of the equipment and the labor vary?

Conceptually, the model of factors would have an answer to the question. In an attempt to classify the factors potentially altering the unitary production presented in the various parts of the production process, it is said that the unitary production can be influenced in the presence of the normal manner by factors linked to the content and related to factors having the service context under consideration. In addition, the unitary production can be changed when anomalies occur. They are usually factors related to the content on the characteristics of the "product" running and "processed resources" such as materials and components. The context factors normally associated with "processing resources" such as labor and equipment and the "boundary conditions", such as temperature and usual attitude of the unions. Abnormalities would be "offsets" exacerbated by the regular features of the content and context cited.

#### 4.4 Use of quartiles

The maximum and minimum values represent the extremities of the range, representing, obviously, situations have limited the available database; the medium value represents the central region of the data set, that is, it represents the central value of the data set.

Completing this reasoning, for the determination of the high and low values, the concept of Quartile will be used. The Quartiles allow the division of a data set into four equal parts (Figure 5).



**Figure 5 – Quartiles**

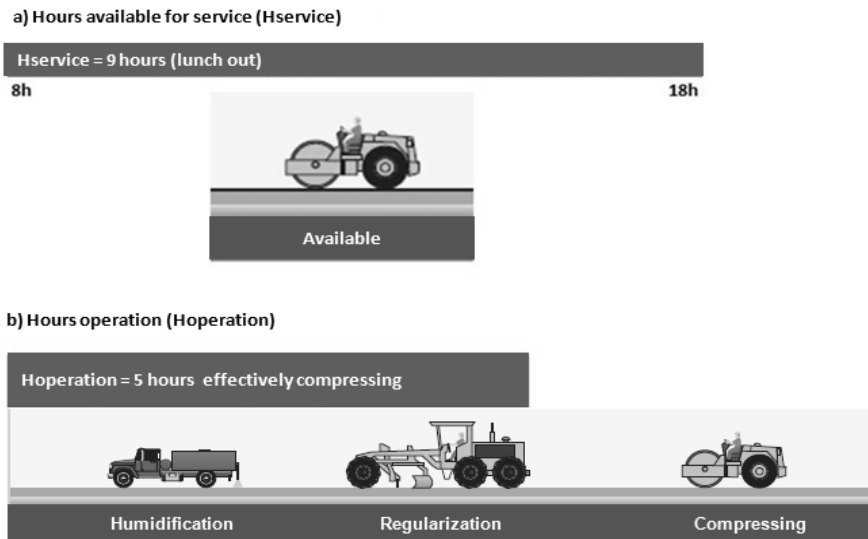
Alternatively to the presentation of the maximum and minimum raised values, the processing of the data will be concentrated in the First and the Third Quartile as the extreme of the variation range to be argued.

Ramos (2003) recommends this methodology (the application of quartiles) as a tool of statistical control. In the civil construction it is indicated by some authors such as: Souza (1998); Albuquerque, Costa and Pereira (2007); Duarte, Lamounier (2007).

#### 4.5 Details of equipment hours

It is a common situation having a product and during some periods of time not having work to allocate it, becoming idle in the company. Within the period in which the equipment is available for service is the time it is effectively working, in other words, the power is on. This leads to the definition of "working hours". To develop this work it will be used these two moments of the incidence of equipment hours, the hours available for service ( $H_{\text{service}}$ ) and hours in operation ( $H_{\text{operation}}$ ). Deducting from the "available hours for the service" the "hours

in operation” one has the “unproductive hours” ( $H_{improd}$ ). Figure 7 presents an example of application of these definitions.



**Figure 7 – Different moments in the highway earthwork compressing service**

## 5. Application example of the methodology proposal

Studied the subject (literature, five manuals and two case studies). It is how services were handled / broken by hand. It was proposed a breach of these new services. A proposed approach to the compositions was performed. The indicators of the manuals were adequate according to this proposal. Tracks contemplating productivity variable (1st quartile, median, 3rd quartile), referring to the manuals and case studies were developed. Based on all the learning acquired abnormalities were identified and the factors that make the productivity of these bands vary. This study was presented to the experts, who judged and scored on indicators of abnormalities and factors. The result of this research led to the improvement of understanding the productivity variation in the highway earthwork.

In terms of the different parts of the earthwork service, part of the scope, the values shown below: scattering, leveling, aeration or homogenization, wetting, compacting the layer.

The ranges of unit output of the equipment shown below were made with the following considerations:

- to show ranges of values for the production unit including the equipment and his operator (Table 2).
- those bands are related to the factors which lead to an expectation better or worse than the value of the output indicator unit, in another word, a greater closeness of the extreme right or left, respectively, of the band (Table 3).



**Table 2 – Compaction embankment service in layers of 30 cm.**

a) Step: scattering of the soil (after unloading by trucks)						
Equipment	Unitary Production (m <sup>2</sup> /H <sub>service</sub> )			H <sub>operation</sub>		
	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile
Dozer	250	550	350	50%	68%	80%
b) Step: leveling layer (the motor grader levels the soil layer)						
Equipment	Unitary Production (m <sup>2</sup> /H <sub>service</sub> )			H <sub>operation</sub>		
	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile
Motor Grader	1000	1200	1400	80%	83%	90%
c) Step: aeration and / or homogenization of the layer (if you need the tractor to make the grid aeration or mixing of soil)						
Equipment	Unitary Production (m <sup>2</sup> /H <sub>service</sub> )			H <sub>operation</sub>		
	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile
Farm Tractor with harrow	1000	1200	1400	68%	73%	90%
d) Step: wetting layer (if you need to moisten the soil by water truck)						
Equipment	Unitary Production (m <sup>2</sup> /H <sub>service</sub> )			H <sub>operation</sub>		
	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile
Water truck	1075	1322,5	1500	58%	65%	70%
e) Step: compacting the layer						
Equipment	Unitary Production (m <sup>2</sup> /H <sub>service</sub> )			H <sub>operation</sub>		
	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile	1 <sup>o</sup> Quartile	Median	3 <sup>o</sup> Quartile
Soil Compactor	300	450	600	70%	83%	90%

**Table 3 – Factors and abnormalities: Compaction embankment service**

Approaches the 1st Quartile	Approaches the 3rd Quartile
Unstable weather conditions	Stable weather conditions
Equipment with high maintenance during operation	Equipment with low maintenance during operation
Operator untrained	Trained operator
Poor continuity and sequence of operations	Good continuity and sequence of operations
Preliminary tasks to be performed (e.g. drains)	Preliminary ready tasks (e.g. drains)
Improvisation prevails	Plan activities in advance
Team equipment less compatible (different equipment, different weights, quantity incompatible with the degree of compaction)	Team equipment compatible (similar equipment, like weights, quantity compatible with the degree of compaction)
Less trained laboratory staff	Trained laboratory staff

## 6. CONCLUSIONS

Studies in the economic area indicate that the development of infrastructure is essential in determining the level of income "per capita" of a country. Providing this infrastructure represents a major public investment and long-term planning.

In Brazil, in recent decades, investment in highway infrastructure is far below the needs of the country. It is, therefore, that the highway pavement is a technology area with development potential and needs sorted investments in various sectors.

This paper proposes studies of productivity variation in the highway earthwork in Brazil and discusses the differences among budget manuals. In the first moment, the Compaction Embankment Service was presented as an example of service, and variations between 123% and 313% were found.

Concluding, for the services of highway earthwork there are, in Brazil, many budgeting manuals, but the indicators are sometimes presented as the theoretical basis without empirical proof, extremely variable and, the factors that do vary are not perceived. This imprecision makes it difficult to trust decisions, affecting the budget processes and production management.

To solve this problem the prediction method of highway earthwork productivity was propose. The model was developed based on the concept of variable productivity (productivity indicators presented through ranges of values) that in addition to unprecedented heavy construction subsector in Brazil, the approach uses the Model Factor (demonstrates the guiding factors for the decision on which embrace value).

The improvement of understanding about productivity in highway earthwork construction projects proposed here can mitigate the failures presented in the Brazilian budgeting manuals and thus help to bring the technological area of highway pavement to a new level of productivity and efficiency.

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